

## CC&N INSIGHT – Enterprise Account Services

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CC&N simplifies connections between people and technology, by drawing on our design, implementation and management expertise from all of our product and services teams, we bring depth, a wide range of skills and resource availability strengths. Below are some examples of how CC&N's extensive knowledge of our solutions have helped other businesses.

### **Market: Manufacturing – Network Support and Project Management**

A global manufacturing customer approached CC&N with a need for support resources for a large project that required assistance for the management, coordination and installation of their wired and wireless network needs. CC&N supplied a Project Manager who specializes in both wired and wireless network expertise, a Project Coordinator and a number of installation technicians familiar with the manufacturing environment to meet the project goals and the customer's schedule.

### **Skilled Resources. Your Way.**

### **Market: Manufacturing – Wireless Implementation Team**

An existing CC&N customer approached Our Account Services Team about our ability to provide onsite personnel to develop WLAN designs for a number of their locations in the Midwest. They also were interested in our ability to provide onsite technician implementation resources once the designs were solidified. Our Enterprise Account Services team responded to the challenges and were successful in delivering designs for multiple locations and project managing installation on various customer sites. Our in-house wireless survey provided design specifications that could be shared with the customer's design engineers, sent to remote engineering resources or handled directly by the CC&N.

### **Your Project. Our Team.**

